

Japanese Companies
- to whom it may concern -

Düsseldorf, 7th September 2005

Invitation

Doing business with Japanese companies under legal aspects

Dear Sirs,

The 3 one-day seminars are addressed to Japanese companies, acting in Germany, by highlighting the main legal issues of their business activities. The seminars will be held in English language, with summaries in Japanese.

The seminars will take place at:

- 1) Friday, 21st October 2005, 09:00 a.m. – 5:00 p.m.
"Exporting from/to Germany and Distribution in Germany"
- 2) Friday, 18th November 2005, 09:00 a.m. – 5:00 p.m.
"German Labour and Competition Law"
- 3) Friday, 13th January 2006, 09:00 a.m. - 5:00 p.m.
"EC Cartel (Antitrust) Law and Law on Chemicals"

Speakers:

Attorneys Gabriela Burkert-Dresen and Dr. Harald Hohmann, Hohmann & Partner, Rechtsanwälte Büdingen; homepage: www.hohmann-partner.com

Attorney Ms. Gabriela Burkert-Dresen (partner, Hohmann & Partner), presentations on several seminars and publications on international and national business law, inter alia co-editing of the "Handbuch des Außenwirtschaftsrechts" (Handbook on Foreign Trade Law, published by Klaus Bieneck).

Attorney Dr. Harald Hohmann (senior-partner, Hohmann & Partner), Senior Lecturer at the University of Frankfurt, several presentations on seminars and conferences and publications on German and international business law, inter alia editor of the "Kommentar zum Ausfuhrrecht" (a book commenting on all provisions of German and EC export & import trade law).

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Mitglied im 
Bundesverband des Deutschen Exporthandels e.V.
-Verband für internationalen Handel-


EuroCommerce



Both Attorneys are consulting on international and German business law, especially in the following fields of Business Law:

- International Trade, EC, WTO and US Law (Export & Imports, Customs, US-Reexport, Commercial Agents, International Contracts),
- with a special emphasis on international trade with USA, Japan, China and India
- Consumer Protection & Environment (Competition & Cartel Law, Foodstuff Law, Law on Chemicals, Environmental Law)

A Japanese will translate summaries of the presentations.

All seminars will take place at following location:

Aussenhandelsverband Nordrhein-Westfalen (AHV NRW) e.V.
(Foreign Trade Association of North Rhine-Westphalia)
Achenbachstraße 28, 40237 Düsseldorf

Costs:

The „IET Service GmbH“ will be entrusted with the management of the seminars.

Companies with a AHV-membership: **400,- € plus VAT** per participant and each seminar.

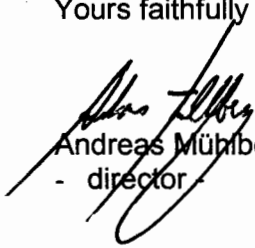
Companies without a AHV-membership: **800,- € plus VAT** per participant and each seminar.

For each additional participant of the same company, the costs will be reduced by 20%. The fee will cover the costs for documentation, lunch and further expenses. The participant will receive a confirmation letter of the registration. We reserve the right to cancel the seminar by less than six participants.

Please fill out the registration sheet for the first seminar (21st October 2005), which you will find enclosed.

We look forward to hearing from you soon.

Yours faithfully


Andreas Mühlberg
- director -

Registration sheet (I. Seminar)

Please fax until **14th Oct. 2005** to: 0211/66 908-30 oder - 40

Aussenhandelsverband NRW
(AHV NRW) e.V.
Achenbachstraße 28
40237 Düsseldorf

**Doing business with Japanese companies under legal aspects
(I. Seminar)**

21st October 2005: Exporting from/to Germany and Distribution in Germany

agenda*

from 09.00 a.m.: Dissemination of Seminar Papers
09:30 – 11:00 a.m.: Introduction of Topic and Participants; Restrictions on Exports
and Imports
11:00 – 11:30 a.m.: coffee break
11:30 – 01:00 p.m.: Recommendations for International Supply Contracts
01:00 – 02:00 p.m.: lunch
02:00 – 03:00 p.m.: Distribution in Germany / Contracts on Commercial Agents
03:00 – 03:30 p.m.: coffee break
03:30 – 05:00 p.m.: Compensation Claim of Commercial Agents and Final Seminar
Round

* the agenda is subject to change

Name(s): _____

Position: _____

Company : _____
& Branch _____

Invoice address: _____

Tel.- and Fax-Nr.: _____

E-mail: _____

- Member of AHV NRW
 No member of AHV NRW

Datum

Signature